

GRANT MASTERY

A HOLISTIC APPROACH FOR THE NONPROFIT COMMUNITY

Overview

This **two-day mini-conference** is a comprehensive grant training program appropriate for all stages of a grant professional's career. The course starts with getting leaders invested in the grant process and ends with an introduction to federal grants. Sessions provide knowledge, skills, and ethical practices on all aspects of the grant cycle, and include **over 50 handouts and resources**. Time is devoted each day to individual questions from attendees.

Summary

Date/Location	February 25 and 26; 8:30 am to 4:30 pm Home2 Suites by Hilton Bristol - 90 Century Drive, Bristol, CT
Key Information	<p>This mini conference touches on every aspect of the grant lifecycle with interactive dialogue that arms participants with the latest research and best practices from skilled trainers with over 55 years of combined experience who happily share their expertise and tools.</p> <hr/> <p>Topics Include: Getting leadership involved in Philanthropy, Strategic Planning, Prospect Research, Best Practices for Writing, Proposal Examples and Collaboration Decisions, Grant Reporting, Budgets, Stewardship, Implementation and Risk Management, Outcome Measurement, Latest Trends in Funding, Ethics, and Federal Grants.</p>
Who Should Attend	This comprehensive training is beneficial for anyone who touches any aspect of grants in your organization: Grant Writers and Managers, CEOs, CFOs, Development Directors, and Board Members.
Registration Fee	\$75.00, which includes continental breakfast and lunch each day. This mini-conference is sponsored by the Community Foundation of Greater New Britain, Main Street Community Foundation, American Savings Foundation, and Farmington Bank Community Foundation. Scholarships are available on a need-basis: contact Susan Sadecki at susan@mainstreetfoundation.org .

Registration Details

The entire two-day mini-conference curriculum and registration information can be found at <https://www.mainstreetfoundation.org/events>

Trainers

Both trainers are nationally known and sought after for their expertise, leadership, and ethical standards.



Cyndi MacKenzie is a **Grant Professional Certified** with 20+ years of experience in the nonprofit space. Cyndi is also a **Grant Professional Association Approved Trainer** with extensive experience in training nonprofits of all sizes. Together with her clients, Cyndi has raised more than \$50 million in grant funds. She has been an active member of the Ethics Committee nationally through the GPA for six years and was the recipient of the Grant Professional Certification Institute 2020 Pauline G. Annarino Award.



Scot Scala is a **Grant Professional Certified** and **Grant Professional Association Approved Trainer** who has been a grant professional since 1987. Based in Avon, Connecticut, Scot is President & Senior Consultant of Scala & Associates, which offers grant writing and over 30 unique trainings to the nonprofit community. His consulting business has helped raise over \$120 million in revenue for his clients. Scot is a 2023 recipient of the Grant Professionals Distinguished Fellow Award.

